Price List - DIR-TSO-3360

Products:	Manufacturer	Discount		
	<u>Atlas</u>	38.00%		
	Listen Technologies	20.00%		
	Roland Systems - Audio	15.00%		
	Soundtube	20.00%		
	<u>BoxLight</u>	40.00%		
	<u>Dukane</u>	20.00%		
	Roland Systems - Video	10.00%		
	<u>TV One</u>	16.00%		
	Vaddio	26.00%		
	Crestron	40.00%		
	<u>Smart (Board)</u>	30.00%		
	<u>Smart (Document Camera)</u>	16.00%		
	Smart (Projector)	20.00%		
	<u>Chief</u>	35.00%		
	<u>Da-Lite</u>	30.00%		
	<u>Peerless</u>	20.00%		
	Premier	42.00%		
Services:	TFE Labor - Hourly	Discount	MSRP	DIR Price
	Installation of Audio Video Equipment	10.00%	\$ 60.00	\$ 54.00
	Project Lead	10.00%	\$ 65.00	\$ 58.50
	Project Lead Systems Design		\$ 65.00 \$ 75.00	-
	-	10.00%	-	-
	Systems Design	10.00%	\$ 75.00 \$ 95.00	\$ 67.50
Overtime Lab	Systems Design Custom Programming of Control Systems Custom Programming of DSP Systems	10.00% 10.00%	\$ 75.00 \$ 95.00	\$ 67.50 \$ 85.50
Overtime Lab	Systems Design Custom Programming of Control Systems Custom Programming of DSP Systems	10.00% 10.00% 10.00%	\$ 75.00 \$ 95.00	\$ 67.50 \$ 85.50 \$ 67.50
Overtime Lab	Systems Design Custom Programming of Control Systems Custom Programming of DSP Systems or:	10.00% 10.00% 10.00% 10.00%	\$ 75.00 \$ 95.00 \$ 75.00	 \$ 67.50 \$ 85.50 \$ 67.50 \$ 81.00
Overtime Lab	Systems Design Custom Programming of Control Systems Custom Programming of DSP Systems or: Installation of Audio Video Equipment	10.00% 10.00% 10.00% 10.00%	\$ 75.00 \$ 95.00 \$ 75.00 \$ 90.00	 \$ 67.50 \$ 85.50 \$ 67.50 \$ 81.00 \$ 87.75
Overtime Lab	Systems Design Custom Programming of Control Systems Custom Programming of DSP Systems or: Installation of Audio Video Equipment Project Lead	10.00% 10.00% 10.00% 10.00% 10.00% 10.00%	 \$ 75.00 \$ 95.00 \$ 75.00 \$ 90.00 \$ 97.50 \$ 112.50 \$ 142.50 	 \$ 67.50 \$ 85.50 \$ 67.50 \$ 81.00 \$ 87.75 \$ 101.25 \$ 128.25
	Systems Design Custom Programming of Control Systems Custom Programming of DSP Systems or: Installation of Audio Video Equipment Project Lead Systems Design Custom Programming of Control Systems Custom Programming of DSP Systems	10.00% 10.00% 10.00% 10.00% 10.00% 10.00%	 \$ 75.00 \$ 95.00 \$ 75.00 \$ 90.00 \$ 97.50 \$ 112.50 	 \$ 67.50 \$ 85.50 \$ 67.50 \$ 81.00 \$ 87.75 \$ 101.25 \$ 128.25
	Systems Design Custom Programming of Control Systems Custom Programming of DSP Systems or: Installation of Audio Video Equipment Project Lead Systems Design Custom Programming of Control Systems Custom Programming of DSP Systems Veekend Labor:	10.00% 10.00% 10.00% 10.00% 10.00% 10.00% 10.00%	 \$ 75.00 \$ 95.00 \$ 75.00 \$ 90.00 \$ 97.50 \$ 112.50 \$ 142.50 \$ 112.50 	 \$ 67.50 \$ 85.50 \$ 67.50 \$ 81.00 \$ 87.75 \$ 101.25 \$ 128.25 \$ 101.25
	Systems Design Custom Programming of Control Systems Custom Programming of DSP Systems or: Installation of Audio Video Equipment Project Lead Systems Design Custom Programming of Control Systems Custom Programming of DSP Systems Peekend Labor: Installation of Audio Video Equipment	10.00% 10.00% 10.00% 10.00% 10.00% 10.00% 10.00%	 \$ 75.00 \$ 95.00 \$ 75.00 \$ 90.00 \$ 97.50 \$ 112.50 \$ 142.50 \$ 142.50 \$ 112.50 	 \$ 67.50 \$ 85.50 \$ 67.50 \$ 81.00 \$ 87.75 \$ 101.25 \$ 128.25 \$ 101.25 \$ 101.25 \$ 128.25 \$ 101.25 \$ 81.00
	Systems Design Custom Programming of Control Systems Custom Programming of DSP Systems or: Installation of Audio Video Equipment Project Lead Systems Design Custom Programming of Control Systems Custom Programming of DSP Systems Peekend Labor: Installation of Audio Video Equipment Project Lead	10.00% 10.00% 10.00% 10.00% 10.00% 10.00% 10.00% 10.00%	 \$ 75.00 \$ 95.00 \$ 75.00 \$ 90.00 \$ 97.50 \$ 112.50 \$ 142.50 \$ 112.50 \$ 112.50 \$ 90.00 \$ 97.50 	 \$ 67.50 \$ 85.50 \$ 67.50 \$ 81.00 \$ 87.75 \$ 101.25 \$ 128.25 \$ 101.25 \$ 101.25 \$ 101.25 \$ 101.25 \$ 81.00 \$ 87.75
	Systems Design Custom Programming of Control Systems Custom Programming of DSP Systems or: Installation of Audio Video Equipment Project Lead Systems Design Custom Programming of Control Systems Custom Programming of DSP Systems Veekend Labor: Installation of Audio Video Equipment Project Lead Systems Design	10.00% 10.00% 10.00% 10.00% 10.00% 10.00% 10.00% 10.00% 10.00%	 \$ 75.00 \$ 95.00 \$ 75.00 \$ 90.00 \$ 97.50 \$ 112.50 \$ 112.50 \$ 90.00 \$ 97.50 \$ 112.50 	 \$ 67.50 \$ 85.50 \$ 67.50 \$ 81.00 \$ 87.75 \$ 101.25 \$ 128.25 \$ 101.25 \$ 81.00 \$ 87.75 \$ 101.25
	Systems Design Custom Programming of Control Systems Custom Programming of DSP Systems or: Installation of Audio Video Equipment Project Lead Systems Design Custom Programming of Control Systems Custom Programming of DSP Systems Veekend Labor: Installation of Audio Video Equipment Project Lead Systems Design Custom Programming of Control Systems	10.00% 10.00% 10.00% 10.00% 10.00% 10.00% 10.00% 10.00% 10.00% 10.00%	 \$ 75.00 \$ 95.00 \$ 75.00 \$ 90.00 \$ 97.50 \$ 112.50 \$ 142.50 \$ 90.00 \$ 97.50 \$ 112.50 \$ 112.50 \$ 142.50 	\$ 67.50 \$ 85.50 \$ 67.50 \$ 81.00 \$ 87.75 \$ 101.25 \$ 128.25 \$ 101.25 \$ 81.00 \$ 87.75 \$ 101.25 \$ 101.25 \$ 128.25
Emergency W	Systems Design Custom Programming of Control Systems Custom Programming of DSP Systems or: Installation of Audio Video Equipment Project Lead Systems Design Custom Programming of Control Systems Custom Programming of DSP Systems Veekend Labor: Installation of Audio Video Equipment Project Lead Systems Design Custom Programming of Control Systems Custom Programming of Control Systems Custom Programming of DSP Systems	10.00% 10.00% 10.00% 10.00% 10.00% 10.00% 10.00% 10.00% 10.00% 10.00%	 \$ 75.00 \$ 95.00 \$ 75.00 \$ 90.00 \$ 97.50 \$ 112.50 \$ 112.50 \$ 90.00 \$ 97.50 \$ 112.50 	\$ 67.50 \$ 85.50 \$ 67.50 \$ 81.00 \$ 87.75 \$ 101.25 \$ 128.25 \$ 101.25 \$ 81.00 \$ 87.75 \$ 101.25 \$ 101.25 \$ 128.25
	Systems Design Custom Programming of Control Systems Custom Programming of DSP Systems or: Installation of Audio Video Equipment Project Lead Systems Design Custom Programming of Control Systems Custom Programming of DSP Systems Veckend Labor: Installation of Audio Video Equipment Project Lead Systems Design Custom Programming of Control Systems Custom Programming of DSP Systems Custom Programming of DSP Systems	10.00% 10.00% 10.00% 10.00% 10.00% 10.00% 10.00% 10.00% 10.00% 10.00% 10.00% 10.00% 10.00%	 \$ 75.00 \$ 95.00 \$ 75.00 \$ 90.00 \$ 97.50 \$ 112.50 \$ 142.50 \$ 90.00 \$ 97.50 \$ 112.50 \$ 112.50 \$ 142.50 \$ 142.50 \$ 112.50 	\$ 67.50 \$ 85.50 \$ 67.50 \$ 81.00 \$ 87.75 \$ 101.25 \$ 128.25 \$ 101.25 \$ 81.00 \$ 87.75 \$ 101.25 \$ 101.25 \$ 128.25 \$ 101.25 \$ 128.25 \$ 101.25
Emergency W	Systems Design Custom Programming of Control Systems Custom Programming of DSP Systems or: Installation of Audio Video Equipment Project Lead Systems Design Custom Programming of Control Systems Custom Programming of DSP Systems Veekend Labor: Installation of Audio Video Equipment Project Lead Systems Design Custom Programming of Control Systems Custom Programming of DSP Systems Custom Programming of DSP Systems	10.00% 10.00% 10.00% 10.00% 10.00% 10.00% 10.00% 10.00% 10.00% 10.00% 10.00%	 \$ 75.00 \$ 95.00 \$ 95.00 \$ 75.00 \$ 97.50 \$ 112.50 \$ 142.50 \$ 112.50 \$ 90.00 \$ 97.50 \$ 112.50 \$ 142.50 	\$ 67.50 \$ 85.50 \$ 67.50 \$ 81.00 \$ 87.75 \$ 101.25 \$ 128.25 \$ 101.25 \$ 81.00 \$ 87.75 \$ 101.25 \$ 101.25 \$ 128.25 \$ 101.25 \$ 128.25 \$ 101.25
Emergency W	Systems Design Custom Programming of Control Systems Custom Programming of DSP Systems or: Installation of Audio Video Equipment Project Lead Systems Design Custom Programming of Control Systems Custom Programming of DSP Systems Veckend Labor: Installation of Audio Video Equipment Project Lead Systems Design Custom Programming of Control Systems Custom Programming of DSP Systems Custom Programming of DSP Systems	10.00% 10.00% 10.00% 10.00% 10.00% 10.00% 10.00% 10.00% 10.00% 10.00% 10.00% 10.00%	 \$ 75.00 \$ 95.00 \$ 75.00 \$ 90.00 \$ 97.50 \$ 112.50 \$ 142.50 \$ 90.00 \$ 97.50 \$ 112.50 \$ 112.50 \$ 142.50 \$ 142.50 \$ 112.50 	 \$ 67.50 \$ 85.50 \$ 67.50 \$ 81.00 \$ 87.75 \$ 101.25 \$ 101.25